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— THIS IS AN INTERACTIVE FORM —

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## APPLICATION FOR CONSIDERATION FORM

### how to complete your form

1. This is an interactive form.
2. Please complete this form by typing from the left of each answer required and mark the applicable check boxes.
3. At the end of the completed form you will be able to **SAVE, PRINT** and/or **CLICK TO EMAIL** directly along with any accompanying document attachments required (eg: CV, Resume, Additional Information, etc.).

#### PLEASE NOTE:

The Application for Consideration takes 2-3 days – we will contact you in due course with further Franchise Information.

If you have any questions regarding the completion of this Application for Consideration Form, please do not hesitate to contact Franchise Central.

## APPLICATION FOR CONSIDERATION "PRIVATE & CONFIDENTIAL"

Full Name: \_\_\_\_\_ Date: \_\_\_\_\_  
Tel: \_\_\_\_\_ Mob: \_\_\_\_\_ Fax: \_\_\_\_\_  
Email: \_\_\_\_\_  
Franchise: \_\_\_\_\_  
Preferred Area: \_\_\_\_\_

The attached application is provided to determine your suitability as a Franchisee. It should be completed fully in your own handwriting.

We suggest that the information be current and accurate.

While we will be contacting your references to assist us we will not disclose the nature of your intended proposition.

Each application must be accompanied by a **deposit of \$1,000**.

For the **DIRECT / EFT payments** please contact **FRANCHISE CENTRAL** for our Trust Account details on or before submitting your **Application for Consideration**.

**Cheques** must be made payable to **FRANCHISE CENTRAL (AUSTRALIA) PTY LTD TRUST ACCOUNT**.

The purpose of the deposit is to establish your interest is bona fide and is **fully refundable** should you proceed or cannot proceed for any reason, and/or your application is declined.

This application is not a contract and is not binding on either party. It will be treated as confidential.

Please do not be offended if after preliminary discussions, we consider you unsuitable as a Franchisee. We believe the success of our clients' Franchise Programmes have been due to the careful choice of each Franchisee.

The information contained in this form is confidential and details will not be divulged to any person other than the Franchisor and or its advisers and service providers/ Franchisee without authority.

Full name: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Postcode \_\_\_\_\_

Telephone: Bus: \_\_\_\_\_

Private: \_\_\_\_\_

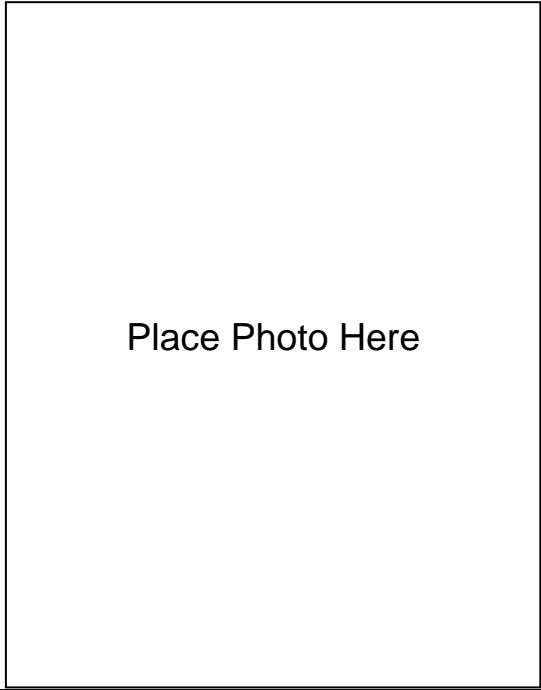
Mobile: \_\_\_\_\_

Date of Birth: \_\_\_\_\_ Age: \_\_\_\_\_

Marital Status: \_\_\_\_\_

Spouse's full name: \_\_\_\_\_

Age: \_\_\_\_\_



Number of children: \_\_\_\_\_

Age of children: \_\_\_\_\_

How long have you lived at your present address? \_\_\_\_\_

Previous address? \_\_\_\_\_

How long did you live there? \_\_\_\_\_

Health Check: My Health is:                      Poor                      Fair                      Good

Describe any physical disabilities or health problems: \_\_\_\_\_

List your interests and special skills: \_\_\_\_\_

Have you ever been declared bankrupt? \_\_\_\_\_

Have you ever been convicted of a criminal offence? \_\_\_\_\_

Are there any pending charges against you? \_\_\_\_\_

Drivers Licence number: \_\_\_\_\_

Where Licence issued: \_\_\_\_\_

Expiry Date: \_\_\_\_\_

**PRESENT OCCUPATION** (and previous occupation or business - **attach C.V or details**)

Position: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Type of Business: \_\_\_\_\_

Period of employment with the company: \_\_\_\_\_

Describe responsibilities and number of people supervised: \_\_\_\_\_

\_\_\_\_\_  
 \_\_\_\_\_

**EDUCATION** (Please list any professional degrees or qualifications)

\_\_\_\_\_  
 \_\_\_\_\_

**FINANCIAL INFORMATION**

\$		\$	
Present Annual Income:	_____	Fixed Annual out-goings:	_____
Wages or Salary: (after tax)	_____	Mortgage Repayments: (see Table 1)	_____
Bonus or Commission:	_____	Loan Repayments: (see table 2)	_____
Dividends:	_____	Other: (provide details)	_____
Other Income: (provide details)	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
<b>TOTAL</b>	<b>\$ _____</b>	<b>TOTAL</b>	<b>\$ _____</b>

**FINANCIAL INFORMATION** (Continued)

<b>OFFICE USE ONLY</b> Section 1 Financial Position Approved Date: _____ Initials: _____
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<b>ASSETS \$</b>		<b>LIABILITIES \$</b>	
Cash on hand	_____	Overdrafts (see table 2)	_____
Cash in banks/savings institutions	_____	Creditors (see Table 2)	_____
Securities (shares/bonds)	_____	Leasing Finance (see Table 2)	_____
Accessible Superannuation	_____	Hire Purchase (see Table 2)	_____
Other	_____	Personal Loans (see Table 2)	_____
_____	_____		
_____	_____		
Money due to you (details)	_____		
_____	_____		
_____	_____		
_____	_____		
Real Estate (Market Value) (see Table 1)	_____	Other Loans	_____
		_____	_____
		_____	_____
		_____	_____
Your business	_____	Loans Guaranteed for others (provide details)	_____
		_____	_____
		_____	_____
Motor Vehicles	_____	Mortgages payable (see Table 1)	_____
Other Assets (detail)	_____	Other debts (details)	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
<b>TOTAL ASSETS</b>	<b>\$ _____</b>	<b>TOTAL LIABILITIES</b>	<b>\$ _____</b>

**FINANCIAL INFORMATION** (Continued)**TABLE 1 – REAL ESTATE / PROPERTY**

Property Description & Address	Date of Purchase	Purchase Price (\$)	Current Value (\$)	Mortgagee	Mortgage Term	Monthly Payment (\$)	Amount Owning (\$)
<b>TOTAL \$</b>		\$	\$			\$	\$

**TABLE 2 – CURRENT LOANS, CREDITORS, OVERDRAFTS, HIRE PURCHASE, LEASING**

Lender - Address	Type of Loan	Purpose	How secured	Term	Date Opened	Original Amount (\$)	Monthly Payment (\$)	Amount Owning (\$)
<b>TOTAL \$</b>						\$	\$	\$

OFFICE USE ONLY Section 2 Personal Position Approved Date: _____ Initials: _____
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## QUESTIONNAIRE

In order for both an individual and a company to grow, they must have common goals and beliefs. The following questionnaire will help determine your needs and ascertain whether or not they run parallel to our client's needs. Please be frank with your answers.

1. Please tick the **top three** reasons why buying a business appeals to you:

Dissatisfied with working for someone else  
 Looking for a job or industry change  
 Looking for a lifestyle change  
 Looking for investment opportunities  
 To increase personal income  
 To secure financial future  
 Want to be my own boss  
 Other – please specify:

2. Please tick the style of business opportunity or franchise you are interested in (please select all that apply):

Outdoors-type businesses  
 Office-type businesses  
 Retailing  
 Homebased or Mobile  
 Food/Hospitality  
 Other – please specify:

3. If you could have any job or position you wanted, what would you do?

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4. What qualities do you have that you believe are valuable if you became part of this franchise?

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5. How much time out of every 24 hours do you devote to:

Your occupation:	Hours
Sleep:	Hours
Play and Relaxation:	Hours
Acquiring useful knowledge:	Hours
Waste:	Hours
Self - Improvement:	Hours
Family:	Hours

6. What do you think is likely to make the difference between success & failure in your business?

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7. What do you feel has been your greatest accomplishment in your life to date?

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8. What has been your greatest disappointment?

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9. What have you done in the past year to improve yourself?

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10. Predicated on the establishment of a business is difficult, regardless of the previous history of this franchise or other Franchisees in the group, how do you visualise your future with this particular Franchise and why do you think you will be successful?

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11. What level of total earnings (wages and profits) would you like (be aiming / budgeting) to make with your business?

1<sup>st</sup> Year: \$    2<sup>nd</sup> Year: \$    3<sup>rd</sup> Year: \$

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12. How does your spouse feel about your interest in this Franchise?

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13. What do you consider to be your greatest strengths?

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14. Which points about the Franchise are, (i) most important to you? (ii) disappointing to you?

(i)

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(ii)

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15. What do people most often criticise you for?

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16. What do you most often criticise others for?

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17. What factors in the past have contributed most to your own development?

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18. What factors would you say have been handicaps in preventing you from moving ahead more quickly in obtaining a business?

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19. What else do you think we should know about you to understand you better and to determine what your association with us could mean.?

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20. Based on mutual acceptance, when can you start?

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21. Who among your acquaintances:

Encourages you the most?

\_\_\_\_\_

Cautions you the most?

\_\_\_\_\_

Discourages you the most?

22. Why are you considering going into business now?

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

23. What do you see are the benefits in joining a franchised group in comparison with being on your own?

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

24. Who do you consider to be the most successful person you have ever met? Why?

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

25. What have you achieved in the past (personally) that makes you feel confident that you will be successful at whatever you apply yourself to in the future?

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

26. Do you believe you are suitable to become a Franchisee of this system ? Why?

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

27. Do you understand that you must pursue independent advice when considering this franchise opportunity? **Please check applicable: YES NO**

28. Following is a list of characteristics. You should check the number which most accurately represents your own characteristics.

CHARACTERISTICS	LOW				HIGH						
<b>Activity Level</b>											
Drive	1	2	3	4	5						
Energy	1	2	3	4	5						
Endurance	1	2	3	4	5						
<b>Maturity Level</b>											
Self motivated	1	2	3	4	5						
Self confident	1	2	3	4	5						
Common sense	1	2	3	4	5						
Stability and composure	1	2	3	4	5						
<b>Managerial Experience</b>											
Motivated	1	2	3	4	5						
Problem Solving	1	2	3	4	5						
Skills	1	2	3	4	5						
Use of resources	1	2	3	4	5						
<b>Personal Traits</b>											
Goal setting	1	2	3	4	5						
Long term perspective	1	2	3	4	5						
Take the initiative	1	2	3	4	5						
Seek responsibility	1	2	3	4	5						
<b>Dealing with others</b>											
Use of feedback	1	2	3	4	5						
Communications	1	2	3	4	5						
Adaptability	1	2	3	4	5						
Sense of ethics	1	2	3	4	5						
<b>Working with yourself</b>											
Dealing with failure	1	2	3	4	5						
Tolerance of ambiguity	1	2	3	4	5						
Internal focus of control	1	2	3	4	5						
<b>Yourself As A Franchisee</b>											
Desire	1	2	3	4	5						
Accept a heavy workload	1	2	3	4	5						
Motivate others	1	2	3	4	5						
<b>Overall Score</b>	<input type="text"/>	+	<input type="text"/>	+	<input type="text"/>	+	<input type="text"/>	+	<input type="text"/>	=	<input type="text"/>

**FINANCIAL/PERSONAL REFERENCES**

1. Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 Telephone: \_\_\_\_\_ Nature of Association: \_\_\_\_\_

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2. Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 Telephone: \_\_\_\_\_ Nature of Association: \_\_\_\_\_

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3. Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 Telephone: \_\_\_\_\_ Nature of Association: \_\_\_\_\_

**GENERAL INFORMATION**

How do you intend to finance the purchase of your franchise?

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

<b>Will you devote your full time to the business?</b>	<b>YES</b>	<b>NO</b>
<b>Will your spouse be actively involved in the business?</b>	<b>YES</b>	<b>NO</b>
<b>If yes, how many days per week?</b>	<b>hours per day?</b>	
<b>Are you considering a partner?</b>	<b>YES</b>	<b>NO</b>

If yes, complete a separate Application for Consideration form for your intended partner.

Partners Name: \_\_\_\_\_

Partner's Address: \_\_\_\_\_

Partners percentage of business: \_\_\_\_\_

**GENERAL INFORMATION** (continued)

Do you intend to hold the franchise in a company name?      YES      NO      If yes:

Company Name: \_\_\_\_\_

ACN/ABN: \_\_\_\_\_

Registered Address: \_\_\_\_\_

Full Names & Address of Directors: \_\_\_\_\_

1. \_\_\_\_\_

\_\_\_\_\_

2. \_\_\_\_\_

\_\_\_\_\_

Who do you bank with? \_\_\_\_\_ Branch: \_\_\_\_\_

Accountants Name: \_\_\_\_\_ Tel: \_\_\_\_\_

Solicitor's Name: \_\_\_\_\_ Tel: \_\_\_\_\_

**FRANCHISE FINANCE:**

Please have a Franchise Finance Specialist contact us for a competitive free appraisal.

**YES      NO**      If YES, please visit the finance section of our website at [www.franchisecentral.com.au](http://www.franchisecentral.com.au).

**SOLICITORS / ACCOUNTANTS:**

Do you require independent professional advice on assessing the franchise you are considering?

**YES      NO**      If YES, visit [www.franchisecentral.com.au](http://www.franchisecentral.com.au) and search for a **Related Service** provider to find expert/s that specialise in franchising, nearest to you.

**I understand that the purpose of this application is to assess my suitability as a franchisee. It does not obligate the Franchisor, their agent or me.**

**I understand that the referees may be contacted.**

**I certify that the above information is true and correct.**

**To this application, I have emailed/attached my:**

**RESUME      BUSINESS HISTORY      PHOTO**

Signed: \_\_\_\_\_ Date: \_\_\_\_\_

Name: \_\_\_\_\_

## FINANCE TOOLS FOR FRANCHISEES

Franchise Central is familiar with the challenges faced by Franchisees when helping to set up their business. That's why we have sourced a finance package that can assist with your franchise. Franchise Central can assist with dedicated specialist support, great rates on business loans and fast decisions. These features allow Franchisees to get on with generating a return for your business.

Franchise Central can find packages to suit your individual franchise requirements, whether you are looking to finance:

- **the purchase of a new franchise**
- **the purchase of an existing franchise**
- **the purchase of stock and/or equipment**
- **the refurbishment of an existing store**
- **your working capital requirements**

### Easy Access To Funds

Franchise Central has sourced franchise lending products that focus on the ongoing value of the franchise system being purchased, rather than the Franchisee's personal assets – great news for Franchisees who may wish to avoid accessing the equity in their home.

Franchise Central provides finance products to assist with the set-up of a new franchise or the purchase of a franchise that already exists – just ask your local Franchise Central Finance Specialist for further details.

### Specialist Approach

We have appointed a team of experienced and helpful finance professionals to form our Franchise Finance Specialist team – call or email Franchise Central to arrange a discussion with one of them and find out about the best finance structure to suit your requirements.

Franchise Central Finance professionals are focused on franchise customers – we understand how they operate thereby, saving you time and money.

### Flexible Tools To Meet Your Needs

Franchise Central recognises that no two franchise systems are alike and our approach is to recognise each franchise and its unique characteristics. Franchise Central Finance Specialists can structure products and services to the specific requirements of your business and can provide the most suitable and cost-effective solution.

### Every Business Finance Tool You Need

Drawing on the full resources of our Franchise Central Finance Specialists, we have access to a full range of financial services and specialists to make finance simpler for existing and intending franchisees thus, enabling your business to grow.

## Loan Process

### Step 1: Loan Appointment

Visit [Franchise Central Finance](http://www.franchisecentral.com.au) online @ [www.franchisecentral.com.au](http://www.franchisecentral.com.au) and we can organise a loan call appointment to:

- Discuss your requirements and obtain the necessary information for the loan application;
- Help you select a loan that is right for you;
- Explain all the details of your chosen loan, including your repayments, fees, costs and loan features; and,
- Assist you complete your loan application form and other documents.

### Step 2: Loan Application

Your finance consultant will professionally package your Loan Application and then lodge the Application. The lender will assess your application and advise you if more information is required all in the time frame of 24-36 hours.

### Step 3: Approval

After the lender has performed an evaluation, you will be advised of the Approval.

### Step 4: Loan Offer

The lender will send you a Loan Offer directly. The Loan Offer is your loan contract and outlines the terms and conditions of the loan, including the interest rate, term and the range of possible fees. If you have any queries regarding the Loan Offer, please contact us and we will attempt to assist you.

### Step 5: Settlement

Once the Loan Offer is completed and signed, the funds can be settled for your use.

Please contact Franchise Central in order for us to help you with your financial requirements – visit the finance section at [www.franchisecentral.com.au](http://www.franchisecentral.com.au) and complete your details with some basic information.